

## Public-Private Partnerships



Public-Private Partnerships require sophisticated legal expertise, not only in the fields of public law and project finance, but also in the fields of real estate, construction and environmental law.



Bignon Lebray, which is traditionally renowned in the real estate sector as well in the construction and development sectors, has set up a multidisciplinary team of lawyers dedicated to Public - Private Partnerships, mainly in the fields of construction and renovation of buildings (universities, hospitals, housing, cultural and sport arenas...). The members of the team benefit from a second-to-none experience in public procurement contracts, private and public real estate, construction contracts, corporate and project finance, environment, sustainable development as well as social housing.



The team advises public bodies, sponsors, lenders, developers and major actors of the social housing sector. Our specialists are involved in both contentious and non contentious matters, and in all forms of public-private partnerships including the outsourcing of public buildings.

Thanks to its international dimension combined with its regional presence, Bignon Lebray is able to efficiently set up teams of specialists to conduct large-scale transactions while remaining close to local decision makers.

## Recent Credentials

### ***Public-Private Partnerships/Public Service Concessions***

- Ongoing: advising a consortium tendering for a ppp contract for the construction and rehabilitation of university dormitories;
- Ongoing: advising a State-owned company in the negotiation of a long-term lease with a consortium which was awarded a ppp contract for a stadium renovation;
- 2006/2008: advising a consortium tendering for a ppp for a real estate project expanded over sea;
- Since 2008: advising the Urban Community of Lille in the litigations related to (i) the awarding procedure of a ppp contract in connection with the Grand Stade and (stadium) (ii) the building permits in relation to this project ;
- 2009/2010: advising the lenders of the consortium which was awarded a ppp contract for the construction and operation of a railway infrastructure in an overseas territory;
- 2009/2010: advising the lenders of consortia that tendered for high-speed railway projects in the form of ppp contracts and public service concessions;
- 2006: advising a public hospital for a public-private partnership contract for the construction and operation of heating facilities ;

- 2006/2009: advising a sponsor with regard to the financing of the construction and operation of a waste incinerator as part of a public service concession.

### ***Long term leases***

- Ongoing: advising a French district for the negotiation and implementation of long-term leases for high schools;
- 2007: advising a consortium for the submission of a tender for a lease on the public domain to build police quarters;
- 2006: for a university hospital, consultations on the execution of long-term leases.

### ***Outsourcing of public buildings***

- 2008: advising a public body on the feasibility and structuring of rental and ownership schemes dedicated to civil servants;
- 2008: advising a public body to set up an entity the purpose of which is to manage, modernize and sell public buildings. This mission involved dealing with issues regarding state aid, tendering and public domain occupation.

## Our Team



**Alain Vamour**  
Partner

**Public Law/Environment**

A former director of the Public law Department of Ernst & Young, Alain is an expert in public and administrative law, with an emphasis on public real estate law. He holds a specialization certificate in public law and environmental law.  
[avamour@bignonlebray.com](mailto:avamour@bignonlebray.com)



**Sébastien Pinot**  
Of Counsel

**Public law  
Environmental law**

A former associate of the Project Finance / Public Law Department – PPP of Linklaters, he is more specifically involved in administrative law, urban planning and environment in the field of public-private partnerships and project finance transactions. Sébastien recently advised lenders of consortia tendering for high-speed railway PPPs and social housing developers in their negotiations with the sponsor of a football stadium PPP.  
[spinot@bignonlebray.com](mailto:spinot@bignonlebray.com)



**Laurence Defontaine**  
Partner

**Financing/Real Estate**

Laurence Defontaine assists credit and financial institutions, medium and large companies, both in litigious and non-litigious matters, in the field of business law and particularly in banking and real estate law. She particularly advises on project finance transactions in the renewable energy sector and advises lenders and developers involved in public-private partnerships in connection with real estate transactions.  
[ldefontaine@bignonlebray.com](mailto:ldefontaine@bignonlebray.com)



**Alexandre Ghesquière**  
Senior associate

**Corporate Law Financing**

Alexandre Ghesquiere has been specialized in the fields of corporate and banking law for nearly 8 years. Clients seek his expertise in the area of asset finance, project finance and acquisitions. He also advises on transfers of receivables and factoring.  
[aghesquiere@bignonlebray.com](mailto:aghesquiere@bignonlebray.com)



**Philippe Larivière**  
Partner

**Contracts/Environment**

Philippe Larivière has developed extensive expertise in complex contractual arrangements, in particular to the benefit of companies involved in various fields of the industrial sector (chemicals, energy, pharmaceuticals, industrial equipment) and in real estate.  
[plariviere@bignonlebray.com](mailto:plariviere@bignonlebray.com)



**Jacques Goyet**  
Partner

**Corporate Law/Financing**

Jacques Goyet's main practice is in the field of mergers & acquisitions, company restructuring and corporate finance, with respect to listed and non-listed companies. He also advises private shareholders, investment companies and industrial corporations.  
[jgoyet@bignonlebray.com](mailto:jgoyet@bignonlebray.com)

### CONTACT DETAILS

**Laurence Defontaine**  
Direct : +33 (0)1 44 17 17 58  
[ldefontaine@bignonlebray.com](mailto:ldefontaine@bignonlebray.com)

**Sébastien Pinot**  
Direct : +33 (0)1 44 17 17 60  
[spinot@bignonlebray.com](mailto:spinot@bignonlebray.com)