

# REAL ESTATE URBAN PLANNING DEVELOPMENT



# INDEPENDENT BUSINESS LAW FIRM

With more than 40 years' presence in the business law market, our profile is distinctive.

Bignon Lebray is a dynamic, steadily growing business law firm. We advise clients on French and international matters across the main areas of business law, notably corporate law, mergers & acquisitions, private equity, banking law, tax law, employment law (including immigration), real estate law, public and environmental law, IP/IT, data protection, competition and distribution law.

Bignon Lebray operates from four offices in France – Paris, Lyon, Lille and Aix-en-Provence – and maintains a strong international network.



35

PARTNERS

100

LAWYERS

15

PRACTICE GROUPS

## OUR RECENT RECOGNITIONS



# A CROSS-DISCIPLINARY SERVICE OFFERING

Bignon Lebray provides its legal and tax expertise – in both advisory and litigation – to developers, listed and non-listed property companies, asset managers, contractors, investment banks, public bodies and local authorities, and to national and international investors.

## AN INTEGRATED EXPERTISE TO SECURE, DEVELOP AND ENHANCE YOUR ASSETS

More than 20 specialists in real estate, urban planning, banking and tax work across all asset classes: offices, retail, logistics, industrial, residential, hotels, healthcare... Our cross-disciplinary approach allows us to support clients through the full life cycle of an asset: acquisition, financing, lease management, restructuring and disposal.

## KEY AREAS OF EXPERTISE

### Banking & Capital Markets

- Secured financing for development projects
- Asset refinancing
- Securitisation

### Real Estate Transactions

- Share deals, asset deals and joint ventures
- Legal and tax structuring of regulated or unregulated vehicles (REITs, property funds, professional funds)
- Cross-border due diligence and data room management

### Asset Management

- Negotiation, renegotiation, drafting and management of commercial, industrial and professional leases
- Lease and technical disputes

### Construction

- Support for off-plan sales (VEFA) and buildings for lease (BEFA)
- Construction expertise
- Litigation on mandatory warranty claims

### Urban Planning & Development

- Project structuring (ZAC, ORT, PUP), permit audits, local zoning (PLU) analysis
- Administrative and criminal litigation
- Residential, office, industrial and retail projects

### Real Estate Tax

- Structuring acquisitions and exit operations
- Real estate VAT, 3% tax, registration duties, local taxes
- Optimisation and legal certainty of structures and financing

## RECENT DEALS

- Advised Satys Coatings on all legal aspects of a sale & leaseback transaction.
- Advised FIFA on the lease of its new premises and negotiation of fit-out works.
- Assisted Arcade Beauty in a sale & leaseback covering three industrial sites of 34 000 m<sup>2</sup>.

# STAY IN TOUCH

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# YOUR LOCAL CONTACTS



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